

2011 Annual Report

Partnering with Our Community
Now and for Generations to Come



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Thomas H. Carman

President & Chief Executive Officer



Paul A. Kraeger Senior Vice President of Finance & Administrative Services & Chief Financial Officer



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Vice President of Long Term Care &
Support Services



Mario Victoria, MD
Vice President of Medical Affairs



M. Andrew Short
Vice President of Information
Services & Chief Information
Officer



Beth Fipps
Vice President of Foundation &
Community Services



Dear Friends & Neighbors,

In late 2003, when my wife and I first visited Watertown, it was clear to us that there was something special about this community. This was a major factor in our decision to move here in April 2004 as I began my tenure at Samaritan Medical Center. Our expectations have been far exceeded.

The sense of community that exists here in Jefferson County is truly unique. Irene and I have always believed in supporting our community, both personally and professionally. It is a value that we have passed along to our children at home, and one that we encourage and support in our colleagues at work. I am proud to say that one of the places in which this sense of community is most palpable is within the Samaritan organization.

Our 2,000+ employees and physicians give generously of their time and talent to ensure that the community remains strong and vibrant for generations to come. This is demonstrated through the countless hours and dollars that the Samaritan people give back through volunteering in church groups, Boy/Girl Scout Clubs, service clubs, and several not-for-profit agencies.

In addition, our staff and physicians recognize that the contributions they make professionally, day after day, serve to benefit the community just as significantly. We are so fortunate to have the skill, compassion and commitment that exist within our organization. From the housekeeper who drops off a card to a patient whose room she's stopped to clean; to the nurses' aide who makes sure that a nursing home Resident's favorite lotion never runs out; to the nurse who allows a patient's family members to keep vigil around the clock; to the construction worker who builds walls and facilities within which miracles will happen. No matter what their job titles may be, every person at Samaritan shares their hearts and minds to ensure that our patients and residents receive the best possible care.

It is my pleasure to present to you the 2011 Annual Report, which highlights just a few of the people, programs and events that make a difference in the lives of the residents of our community.

Thank YOU for your support, generosity and dedication to Samaritan – and for helping to make all of this possible.

Sincerely.

Thomas H. Carman

President & Chief Executive Officer

2011-2012 Samaritan Medical Center Board

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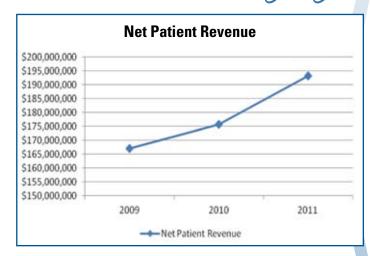
John Wheeler

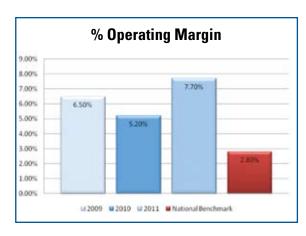


Samaritan Medical Center 2011 Financial Highlights

Samaritan Medical Center continues to be a fiscally sound and stable organization. Thanks to the hard work and dedication of our medical staff and employees, as well as careful management, our bottom line is strong ... which allows us to provide ever-improving quality of care.

Our net patient revenue has grown by 10.16% since 2010 with inpatient revenues increasing by 6.7% and outpatient revenues increasing by 14.2% since last year. There has been 40% growth over the past four years.



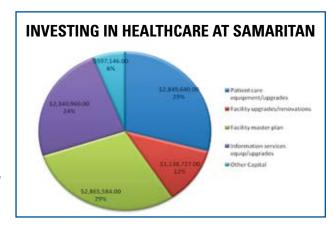


Reinvesting for Improved Care

For the past three years, Samaritan Medical Center has realized operating margins in excess of 5%. With these solid operating margins, Samaritan continues to re-invest in our strategic goals, facilities, technologies, employees and community.

Examples of these reinvestments in 2011 include:

- Samaritan expended \$1,328,677 on physician recruitment activities this past year. At the same time, Samaritan welcomed 20 new physicians and their families to the area in 2011. (For additional details, see article on page 10.)
- Samaritan contributed \$1,050,000 toward our graduate medical education program in 2011. This past year, four new residents joined our ranks, resulting in a total of ten residents striving to complete their programs in family practice and internal medicine while working beside our physicians and staff. (For additional details, see article on page 9.)
- Samaritan spent almost \$9,800,000 on capital projects and equipment in 2011. Renovations to the Pratt Street Building were started as part of our facility master plan. (For additional details, see article on page 5.) Purchases for patient care equipment, such as cardiac monitors for our Emergency Department and 4 HD endoscopy towers for Surgical Services totaled \$2,850,000. Samaritan is also initializing a computerized provider order entry (CPOE) system that is included in the information services equipment and upgrades that totaled \$2,341,000. This initiative is part of a Medicare and Medicaid requirement for hospitals to move toward adopting electronic health record (EHR) systems that will improve medical record management accuracy and efficiency.
- An important part of Samaritan's mission is to ensure access to healthcare for all members of our community, regardless of their ability to pay. The hospital spent \$3,181,812 providing charity care for those unable to afford medical care in 2011.



Commitment to Community Partnerships

In 2009, our Board of Trustees adopted a plan to foster collaboration among other local healthcare facilities. With this focus on collaboration, Samaritan continues to provide information technology services to River Hospital in Alexandria Bay and also recently began providing lab and pharmacy support to Clifton Fine Hospital in Star Lake. In addition, Samaritan is a member of the Western Northern New York Hospitals Group, which recently submitted a Healthcare Efficiency and Affordability Law (HEAL) grant application to the New York State Department of Health (NYSDOH) to further collaboration that focuses on post discharge care of patients for hospitals in our region.

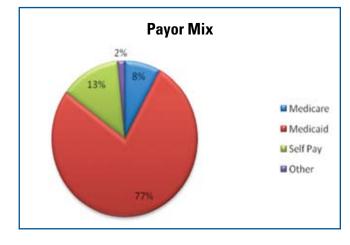
Since October 2010, EJ Noble, an affiliate of Samaritan Medical Center, has assumed receivership of Mercy Care Center and has helped Mercy remove itself from the Center for Medicare & Medicaid Services (CMS) watch-list. Samaritan is also projected to invest \$6,000,000 in the creation of the Senior Living Village in early 2013 and has contributed \$4,461,000 already to date. (For additional details, see article on page 26.)

Overall, Samaritan Medical Center is committed to providing high quality, comprehensive, safe and compassionate healthcare services to meet the needs of our civilian and military community well into the future.

Samaritan Keep Home 2011 Financial Highlights

In 2011, Samaritan Keep Nursing Home (SKH) continued to provide a variety of services to its hundreds of residents. In fact, during 2011, SKH maintained an occupancy rate of 99%, which is above the Fust, Charles, Chambers, LLC benchmark for nursing home occupancy rate of 97%.

Samaritan Keep Home depends heavily on State and Federal funding, with 77% of its resident days paid by Medicaid. Despite continued decreases in reimbursement, SKH has managed to control the annual losses generated, while ensuring quality care to the residents.





In addition to its resident skilled nursing care services, Samaritan Keep Home also operates a medical model adult day healthcare program. This program provides activities, socialization and medical services for adults who may have difficulty functioning in their own homes when left alone. In 2011, SKH provided 6,519 adult day care visits for the year.

Samaritan Medical Center Foundation of Northern New York 2011 Financial Highlights

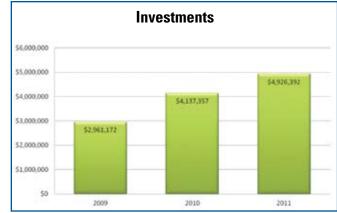
The Samaritan Medical Center Foundation of Northern New York raises monies to help support the mission of Samaritan Medical Center. As part of this undertaking, the Foundation recently raised \$13.5 million in pledges to support Samaritan in the construction of the new pavilion and parking garage, with \$1,266,972 of those pledges being collected in 2011. (For more details, please see the donor list starting on page 15.)

The Foundation's new strategic goal is to raise \$30 million to build an endowment to support the future healthcare needs of Samaritan Medical Center and its affiliates. This process was begun in 2011, with fundraising through events such as the Thousand Islands Golf Classic and the Festival of Trees. (For more details, please see articles on pages 23 and 24.)

In addition, the Foundation was able to increase its investment portfolio to \$4,926,000 over the course of the year, which marks the third year of growth.

Throughout 2011, Children's Miracle Network of Northern New York (CMN), part of the Foundation, continued its mission of ensuring that all children have access to quality healthcare, regardless of their family's ability to pay. Funds raised locally for CMN support child-centered areas of Samaritan Medical Center such as the Neonatal Intensive Care Unit, and Pediatric, Maternity and Emergency departments. Funds are also used to provide direct assistance to families with children in a medical crisis. (For more details, please see the donor list starting on page 27.)

The Cardiac/Pulmonary Rehabilitation Committee, also under the Foundation, raises funds that are then awarded as grants to Samaritan patients who are in need of cardiac or pulmonary rehabilitation but cannot afford to pay the expense of the sessions.





Moving Forward: Samaritan Medical Center Renovations Underway!

Construction of the enclosed connecting corridor that will link Samaritan Medical Center with Samaritan Keep Home began in 2011, with completion of the corridor scheduled for Fall 2012.

This two-level corridor will allow for the movement of residents between the nursing home and hospital and will eliminate the current need to transfer by ambulance. The corridor will also provide residents with convenient access to the amenities on the first floor of the Samaritan Medical Center Pavilion, including the cafeteria and gift shop.

Once the connecting corridor is complete, healing gardens will be integrated into the space between the hospital and the nursing home. In addition to outdoor seating within the garden itself, the corridor will contain several comfortable seating areas for indoor viewing of the garden.

While not as immediately visible to the public as the work on the connecting corridor, 2011 also saw the beginning of renovations within the hospital's Pratt Building.

From a patient perspective, one of the biggest changes that will take place with the Pratt Building renovations is the consolidation of outpatient services into one convenient location that is easily accessible from the parking garage. This change will simplify the

healthcare experience, especially for patients who need to have multiple tests completed.

Changes will also be seen in the Maternity Department as the renovations progress. Samaritan's Level II Neonatal Intensive Care Unit (NICU) is being relocated to a new 3,500 square foot area, which is expected to open in Fall 2012. The new NICU will feature 13 beds and individual rooms for private bonding time between parents and baby. The re-location of the NICU will then free up space in the Maternity Department.

Other areas that will be renovated include the fifth floor of the Pratt Building, which will be converted to a specialized 18-bed orthopaedic medical/surgical unit with private patient rooms and a dedicated gym for post-surgical rehabilitation.

The renovations are being conducted in phases to minimize the impact on patient care and day-to-day operations. The work is part of the hospital's overall \$61 million expansion and renovation project that started with the parking garage, which opened in December 2009, and the Pavilion, which opened in November 2010.

Highlights of thePratt Building Renovations:

- Consolidation of Outpatient Services the renovations will bring lab, radiology, EKG, pulmonary infusion and registration together in a single location
- Relocation of Samaritan's Level II Neonatal Intensive Care Unit (NICU) - to a new 3,500 square foot area
- Creation of a Specialized Orthopaedic Medical/Surgical Unit

 with 18 private patient rooms
- Expanded Cardiac Rehabitation Unit completed and open to patients!
- New Inpatient Dialysis Unit completed and open to patients!



Artist's rendering of the planned Outpatient Services registration area.

New Interventional Radiology Service Offers More Options, Less Travel for Patients

Interventional Radiology combines the use of tiny instruments and imaging technology to produce big results. And in 2011, it became available at Samaritan Medical Center.

Working in collaboration with the highly skilled team of physicians at Northern Radiology, Moonjohn Kim, MD, heads Samaritan's new Interventional Radiology Department. Dr. Kim is a Board-certified and fellowship-trained Interventional Radiologist.

According to Dr. Kim, Interventional Radiology is minimally invasive and extremely targeted. It uses ultrasound, MRI and other diagnostic images as "road maps" to help guide miniature instruments, such as catheters, through blood vessels or through the skin to treat diseases right at the site of the problem.

The comprehensive Interventional Radiology services now offered at Samaritan Medical Center are not typically available

in a community hospital setting. Previously, these services were only accessible to community members at outside referral centers in Syracuse and beyond. Now patients are able to stay close to home for treatment, where they have the support of family, friends and their regular primary care and specialist physicians.

For patients, Interventional Radiology often provides an alternative to open surgery – with less risk, less pain and a faster recovery. Since it first evolved as a medical specialty in the 1970s, Interventional Radiology's ability to treat an ever-expanding list of conditions has only continued to grow. It is now used to treat blockages inside arteries and veins, block off blood vessels that nourish tumors, administer targeted chemotherapy and other medications, drain blocked organ systems, such as the liver, gallbladder and kidney, and perform biopsies that would otherwise require surgical exploration.



Moohjohn Kim, MD Interventional Radiology

Medical School:

Hahnemann (Drexel) University School of Medicine, Philadelphia, PA

General Surgery Residency:

University of Illinois at Chicago, Chicago, IL

Diagnostic Radiology Residency:

University of Illinois at Chicago, Chicago, IL

Interventional Radiology Fellowship:

Rush-Presbyterian-St. Luke's Medical Center, Chicago, IL

Board-certified and a diplomate with:

American Board of Radiology with subspecialty certification in Vascular & Interventional Radiology



Improving Healthcare for All Through Our Relationship with Fort Drum

With Fort Drum's population of 38,000 Soldiers and families, most of us understand and benefit from the impact that the installation has on our area's economy. However, less recognized – yet just as important – is the significant benefit to our community's healthcare system because of our population growth.

Because Fort Drum does not have its own hospital, the Soldiers and their families rely on community healthcare organizations, like Samaritan Medical Center, to provide that care. This population boost means the community can support a far broader range of healthcare services than the civilian community could support in isolation. More people residing in our region means a higher demand for healthcare services, including specialty care, that we otherwise would not have. In addition to greater need for services, this unique relationship provides additional funding, resources and programs to support expanded programs and medical specialties that are normally only found in larger, urban areas.

Just a few examples include:

Physicians and Specialty Services – Recruitment to a small community can sometimes be challenging. However, expanded population helps Samaritan Medical Center in recruiting accomplished physicians, because these doctors know they will be busy serving such a sizable community. In addition to the number of physicians we are able to recruit, these physicians also specialize in services that would otherwise only be available by traveling outside the area. Examples of this include: pain management services, pediatric subspecialties (such as pediatric cardiology and pulmonology), neonatal intensive care, behavioral health and advanced surgical procedures.

Community Cooperation: The Fort Drum Regional Health Planning Organization (FDRHPO), created as part of the Department of Defense pilot program for healthcare delivery, brings together military and civilian medical leadership to cooperate on projects that streamline and improve healthcare in the North Country. Working together, healthcare providers have successfully applied for grant funding and implemented projects that improve healthcare for all, such as electronic medical records that can be accessed from multiple healthcare offices through a health information exchange. This project and many others tie together the entire healthcare system, improving communication across multiple offices, reducing medical errors and cost and improving efficiency.





Samaritan's Medical Education Program -Teaching the Next Generation

Samaritan Medical Center has a strong history as a teaching hospital, focused on guiding and preparing the next generation of medical professionals.

Currently Samaritan offers clinical rotations for fourth year medical students, as well as three certified osteopathic programs: a family practice residency, an internal medicine residency and a transitional residency year (typically utilized by medical students who are still in the process of choosing a specialty for their residency). These programs are offered in conjunction with the New England College of Osteopathic Medicine and under the guidance of the new program director, Dr. David Rechlin.

While some community members may be surprised to learn that Samaritan is a teaching hospital, the program has been in place since the early 1990s. Students and residents come to Samaritan from all over the country, with

recent participants hailing from locations such as Alaska, California and West Virginia.

In fact, openings at Samaritan are highly sought after because of the intensive one-on-one training, teaching and mentoring provided. Applicants are also attracted to the quality of life in Watertown and the surrounding North Country communities, especially since many of them bring spouses and children when they relocate for the 36-month program.

In addition to lectures and rotations in other specialties, residents in the Family Practice and Internal Medicine programs spend several days a week seeing patients at the Samaritan Plaza Family Health Center. While working under the supervision of fully trained Samaritan physicians, these residents serve as the primary providers for their panels of patients.

In recent years, the "faculty" for the program has grown by leaps and bounds, as more and more members of the Samaritan



Back Row L to R: Aaron Campbell, DO; Christina Bordeau, DO; David Rechlin, DO; Benjamin Rudd. MD: Thomas Zecher

middle Row L to R: Erin Mansmann, DO; Jill Laureano-Surber, DO; Matthew Maynard, DO; Dawn Bastien

Front Row L to R: Benie Pham, DO; Leann Zielinski, DO; Kristina Hummer, DO

Medical Staff have become actively involved, either by mentoring students or residents directly, or by giving lectures on specific procedures or specialties. Their knowledge and expertise is a tremendous resource for the program, while the physicians themselves get the satisfaction of passing on hard earned experience to the next generation. The teaching environment also makes it easy for Samaritan's Medical Staff to continue their own education and remain current in their specialty. In terms of recruiting new physicians, the opportunity to teach is often viewed as a benefit of joining the Samaritan team.

Current members of the Samaritan Medical Staff who received part of their medical training at Samaritan include:

Laura Boggs, DO Christopher A. Rumsey, DO

Sarah A. Delaney-Rowland, MD Rory A. Sears, DO

Jon A. Emerton, MD Ryan E. Tyler, MD

Shari M. Hogan, MD Edwin N. Urf, Jr., DO

Benjamin D. Rudd, MD Jason F. White, MD

L to R: Dr. Erin Mansmann and Dr. Rory Sears.



Other current medical education programs at Samaritan include clinical rotations for nursing (RN) and paramedics through Jefferson Community College, clinical rotations for nursing (LPN) through Jefferson-Lewis BOCES, clinical rotations for radiologic technologists through North Country Community College, and a New Vision program through Jefferson-Lewis BOCES that allows high school students to explore careers in various medical fields by shadowing healthcare professionals at the hospital.

Welcoming 20 New Physicians to the North Country

The latest technology and treatment options are only part of what allows Samaritan Medical Center to meet our community's healthcare needs. That's why Samaritan remains committed to bringing in new physicians to care for our growing community. In 2011 Samaritan Medical Center and its Medical Staff proudly welcomed 20 new physicians.

Anel M. Abreu, DO

Orthopaedic Surgery

Honeylee D. Agustin, MD

Pediatrics Pediatrics

Farhana Basit, MD Steven L. Berk, MD

Ophthalmology

Andrew A. Beuttenmuller, DDS

Pediatric Dentistry

Jamey A. Burton, MD

Family Medicine

Tom T. Chen, MD

Anesthesiology

Edward W. Choung, DO

Orthopaedic Surgery

Taj A. Hadee, MD

Pediatrics

Moonjohn Kim, MD

Interventional Radiology

Thomas P. McCue, IV, MD

MD

Adult Psychiatry

Khaled Mohamed, MD

Fahd Rawra, MD

Adult Psychiatry

Gail S. Rose-Green, MD

Pediatrics

Dentistry

Christopher A. Rumsey, DO

OB/GYN - Military

T. Musa Saghir, MD

Hospitalist

Rory A. Sears, DO

Pulmonary/Critical Care

Thiru Singam, MD

Hospitalist

Raymond A. Sleszynski, MD

John J. Wasenko, MD

Child & Adolescent Psychiatry

Neuroradiology

L to R: John Johnson, Kate Johnson, Dr. Andrew Beuttenmuller, Jessica Beuttenmuller L to R: Dr. Thiru Singam & Sharon Sourwine



Samaritan Medical Staff

Allergy & Immunology

Dariusz Chrostowski MD

Anesthesiology

Bhupinder Bolla MD
Tom T. Chen MD
Eric N. Duah MD
Ivan E. Montalvo-Otano MD
Jin Qi MD
Jarmila Slezkova MD
Edwin N. Urf, Jr. D0

Cardiology

David H. Antecol MD Mirza M. Ashraf MD Fritz Roc MD Vojtech Slezka MD James E. Willis MD

Dentistry

Thomas P. McCue, IV DDS

Dermatology

Rachel E. Lewis MD Barbara Licznerski MD

Emergency Medicine

Jeffrey B. Adler MD
Philip A. Chafe MD
Sarah A. Delaney-Rowland MD
Ping Fu MD
Maja Lundborg-Gray MD
Stephen J. McMurray MD
Dennis T. Mullaney MD
Melba M. Taylor MD
Michael K. Waters MD

Endocrinology

Claudia B. Fish MD

ENT

Tony C.Y. Chuang MD Braxton L. Hillerman MD Diana L. Page DO

Family Practice

Christopher P. Black MD
Jamey A. Burton MD
Jon A. Emerton MD
Nancy Girard DO
Stephen T. Grybowski MD
John W. Jepma DO
M. A. Moid Khan MD
Bina Maharjan MD
Benjamin D. Rudd MD
Jack Rush MD
Parul Saxena MD
Ryan E. Tyler MD
Joseph F. Wetterhahn MD
Jason F. White MD
Karen A. Williams MD

Gastroenterology

David Reindl MD Gerald S. Weinstein MD

General Surgery

Eduardo B. Barayuga MD Bradford K. Bilicki DO Kenneth I. Brydges DO Leo J. Gosselin, Jr. MD Robert O. Kimball MD Jan K. Turcotte MD

Medical Executive Committee

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Jack Rush, MD - Vice President
Daniel DeBlasio, MD - Secretary/Treasurer
Shahandeh Haghir, MD - Chair, Credentials Committee
Collins Kellogg, Jr., MD - Chair, Medical Management Committee
David Rechlin, DO - Director, Medical Education

Department Chairs

Sarah Delaney —Rowland, MD - Chair, Dept. of Emergency Medicine
Eric Duah, MD - Chair, Dept. of Anesthesiology
David Flint, MD - Chair, Dept. of Medicine
Daniel Gray, MD - Chair, Dept. of Radiology
Shari Hogan, MD - Chair, Dept. of Pediatrics
Elizabeth Lucal, MD - Chair, Dept. of Obstetrics & Gynecology
Maritza Santana - Garcia, MD - Chair, Dept. of Psychiatry
Perry Shuman, MD - Chair, Dept. of Surgery

At-Large Members

Eduardo Barayuga, MD Kimberly Barrett, MD - Military Benjamin Rudd, MD

Ex-Officio Members

Thomas H. Carman, President/CEO Mario Victoria, MD, Chief Medical Officer

Hospitalist

Edwin A. Cowen MD
David J. Flint MD
Joan C. Guevarra MD
T. Musa Saghir MD
Tareq M. Saghir MD
Thiru Singam MD
Anil Singh MD
Simone S. Van-Horne MD
Xianjin Yi MD

Infectious Disease

Marylene J. Duah MD

Internal Medicine

Laura Boggs DO
Jerome F. Cuyler MD
Collins F. Kellogg, Jr. MD
Julie M. Lapointe MD
Scott Mitchell MD
Frank Rhode MD
Edmund J. Roache MD
LaVerne R. VanDeWall DO

Medical Oncology

John J. Poggi MD Charles F. Romano MD

Neonatology

Karl J. Komar MD Chung J. Peng MD

Nephrology

Krishnakumar Hongalgi MD Khalid P. Sindhu MD

Neurology

Mohsin Ali MD Abdul Latif MD



L to R: Dr. Edwin N. Urf, Jr., Dr. Tom T. Chen, Dr. Eric N. Duah Bolla Or Er Or Ar Br Dv Br Ec

Neurosurgery

John Krawchenko MD Michael P. Owen MD

OB/GYN

Kimberly R. Barrett MD
M. Kathryn Buchanan MD
Kenya Cain MD
Elliott S. Cohen MD
Jennie L. Dembski MD
Walter Dodard DO
Pierre B. Eugene MD
Nanci L. Hawkins MD
Karen A. Leedom MD
Elizabeth Lucal MD
Christopher A. Rumsey DO
Phaelon H. Silva MD

Occupational Medicine

Paul S. Curtis MD Charles Moehs MD

Ophthalmology

Steven L. Berk MD David Ewing-Chow MD Debra A. Koloms MD Noaman Sanni MD **Oral Surgery**

Erhard A. Beuttenmuller DDS
Alvin H. Bregman DDS
Bruce J. Dines DMD
Gerald J. Schneeberger
DDS

Orthopaedic Surgery

Anel M. Abreu DO
Bruce L. Baird MD
Dwight D. Campbell MD
Brian J. Carr MD
Edward W. Choung DO
Jason A. Davis MD
Steven B. Fish MD
Edward N. Powell MD
Perry T. Shuman MD
D. Peter VanEenenaam MD
David O. VanEenenaam MD

Pathology

Christian N. Ezidiegwu MD Shahandeh Haghir MD Michael B. Kelleher MD Samuel A. Livingstone MD Yilin Zhang MD

Pediatric Cardiology

Nader H. Atallah-Yunes MD Matthew J. Egan MD Frank C. Smith MD

Pediatric Dentistry

Andrew A. Beuttenmuller DDS

Pediatric Pulmonology

Ran D. Anbar MD

Pediatrics

Honeylee Agustin MD Farhana Basit MD Myla V. De Jesus MD Alfred L. Gianfagna MD Taj A. Hadee MD Shari M. Hogan MD Khalil Kardooni MD Josiree Ochotorena MD Fernando S. Ongkingco III MD Ronald G. Perciaccante MD Harold Phillips MD Gail Rose-Green MD Sandra E. Timerman MD Mario F. Victoria MD

Physical Medicine

Howard H. Huang MD Michael C. Wainberg MD

Plastic Surgery

Adam B. Licznerski MD

Podiatry

Walter H. Majak DPM James P Pelletier DPM

Psychiatry

Adekola Alao MD
John J. Huszonek MD
David V. Keith MD
Sadaqat N. Khan MD
John M. Manring MD
Khaled Mohamed MD
Georgian T. Mustata MD
Kevin R. O'Connor MD
Fahd Rawra MD
Maritza Santana-Garcia MD
Raymond A. Sleszynski MD

Pulmonary/Critical Care

Lawrence G. Kramer MD
David P. Rechlin DO
Rory A. Sears DO
A. Melynne Youngblood MD

Radiation Oncology

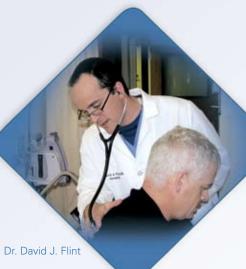
Daniel S. DeBlasio MD Linda L. Schicker MD

Radiology

Susanne Daye MD Daniel S. Gray MD Mark Kwalbrun MD Patrick J. Lanigan MD Dean J. Phillips DO Richard G. Sherry MD Raymond Terepka MD John J. Wasenko MD Jeffrey D. Way MD Daniel J. Weber MD

Radiology (Interventional)

Moonjohn Kim MD



Radiology (Teleradiology)

Sameer Goyal MD Andrew J. McDonnell MD Pervez A. Siddiqui MD

Rheumatology

Charles A. Wasicek MD

Surgical Assistant

Al Maloney MD

Thoracic Surgery

Robert J. Johnson MD

Urology

Seetharaman Ashok MD Simon Ouaknine MD



Samaritan is Here for Our Patients ... No Matter Where it Hurts

Samaritan's comprehensive healthcare network includes neighborhood family health centers, outpatient behavioral health and addiction services clinics, women's health centers, specialty practices, and multiple locations for outpatient laboratory, x-ray, and ultrasound testing.

In fact, you'll find Samaritan healthcare services throughout Jefferson County... wherever you live or work! And all of these facilities provide excellent care in the tradition of Samaritan Medical Center.



Samaritan Auxiliary

Founded in 1896, the Samaritan Auxiliary has contributed countless hours and more than two million dollars for vital hospital improvements and projects. The Auxiliary also includes the Samaritan volunteer program, which serves a vital role in the day-to-day operations at Samaritan.

In 2011, Samaritan Auxiliary and community members contributed nearly 22,300 hours of service helping in areas such as: information desk, patient registration, Emergency Department, surgical waiting area, mail delivery to patients, Gift Shop, Samaritan Keep Home outings and special events and clerical support.

Volunteer & Auxiliary 2011 Highlights

- A record 75 new volunteers joined Samaritan in 2011, bringing the total number of volunteers to 208. The 2011 total for volunteers and auxiliary members was 302.
- In 2011 Samaritan's teen summer volunteer program included twelve teens ranging in age from 14 to 18. The teen volunteers rotated through different departments in both Samaritan Medical Center and Samaritan Keep Home.
- The Auxiliary's two continuous fundraising ventures, the Gift Shop and Starbucks, raised \$49,500 in 2011. The money raised by the Auxiliary at these venues goes directly back to the hospital and the nursing home to support equipment purchases, new services and expansion.
- The Auxiliary's 9th Annual One Night One Diamond community fundraising event was held in March, raising \$45,310 to support the purchase of a non-invasive ventilator for the Neonatal Intensive Care Unit.
- The Auxiliary's 2nd Annual Art & Appetizers fundraising event provided guests with an opportunity to purchase work by local artists. The event raised \$1,000.
- In 2011 the Auxiliary's Annual Bridge Card Party raised \$1200.

- The Auxiliary continues to do very well with its special sales
 of books, uniforms, jewelry and purses. In 2011 these sales
 brought in over \$30,000. The Auxiliary wishes to thank the
 Balsam Twig and Laurel Twig chapter volunteers who assist
 with these sales.
- The Auxiliary continued to provide spring and fall children's tours for area second graders, which enabled over 600 children from 11 schools in Jefferson County to tour the hospital.



L to R: Leslie Renzi, Doug Dier and Jude Renzi

In 2011, the Auxiliary purchased equipment and supplies for patients and residents that included:

- Stuffed animals and coloring books for children in the Emergency Department and Surgical Care
- 14 newspapers donated each day of the week for patient use
- Crossword books, word search books and playing cards for elderly patients in the hospital
- Two Portable DVD players for young patients waiting in the Emergency Department
- A new computer with color printer and video conferencing capability for the residents of Samaritan Keep Home
- Flowers provided for every resident at Samaritan Keep Home on their birthday



NFORMATION

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As a resident of the community and owner of a Watertown-based business, the healthcare services available locally are extremely important to me, my family and my 205 employees.

As Chair of the SMC Foundation Board, I take very seriously my role in advocating for a strong and vibrant healthcare system for years to come. This includes supporting the programs and services available now, as well as anticipating and planning for the changes and challenges that are on the horizon as healthcare reform begins to take shape.

Since its establishment in 1996, the role of the SMC Foundation has been pivotal in the Samaritan organization's success to date. Most recently, the community came together to support local healthcare through the largest-ever capital campaign in our community. A total of \$13.5 million was raised to expand and modernize Samaritan's aging facilities and, in November 2010, the new Patient Pavilion was opened. Today, renovations are underway to update our facilities, and a new \$72 million long-term care facility is under construction.

You were there when we needed you most. And Samaritan intends to be here when you need us most, for many years to come. So our work cannot stop here. As we position ourselves for the future, you will notice some new faces, new partnerships and new priorities for the SMC Foundation. Last May, we welcomed Beth Fipps as the new Executive Director. Since then her role has been expanded to include Marketing, Auxiliary/Volunteers, and Patient Experience. Through Beth's leadership, the coordination of these services, as well as the development of a strategic plan specifically for the Foundation, will enhance relationships with our many supporters – current and future – who are so critical to our success.

Our facilities certainly have changed over the past few years, but the commitment of our staff and physicians remains the same. It is that commitment, as well as the continued support from our community, that will guide us through the next several years. I am honored to serve alongside such a dedicated group of employees, physicians, volunteers and Trustees whose priority it is to ensure the well-being of our friends, neighbors and loved ones.

On behalf of the entire Samaritan family, I extend to you our sincere gratitude and appreciation for your commitment and support of healthcare in the North Country.

Lisa Weber Board Chair, Samaritan Medical Center Foundation

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The Samaritan Medical Center Foundation of Northern New York greatly appreciates the generous support we receive from our donors. Each donation, no matter what its size, is precious to us, and every donor is considered priceless. These donations help to make important advancements at Samaritan possible. They allow us to enhance patient care services, provide continuing

education for our talented healthcare professionals, expand facilities and bring specialized equipment to Samaritan Medical Center that otherwise might not be possible. Decades from now, patients and staff will look back on the contributions made today as evidence of a strong, ongoing commitment to the mission of Samaritan.

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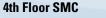
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Samaritan Medical Center Foundation's Heart to Heart program allows patients and family members an opportunity to thank a special caregiver or group who went the extra mile and made a difference in their visit or stay at the hospital. Donations from this program are used to help ensure that future patients continue to receive the same level of compassionate, high quality care.



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At a time when insurance reimbursements for hospital services are declining and the number of people who are unemployed and uninsured is high, Samaritan Medical Center continues to meet the medical needs of our community.

This would not be possible without our generous donors and the monies raised by the Foundation, which provide critical funding for facilities and equipment that benefit Samaritan patients and our entire community. New facilities and equipment also aid Samaritan in first recruiting, and then retaining, physicians who provide much needed services.

When you invest in Samaritan, you are investing in the health of our community for generations to come!

Make a donation online! Simply visit samaritanhealth.com/foundation.



L to R: Beth Fipps, Doris Platt, RN, Kristen Johnston, NA, Kim Smith, RN, Barb Fargo, RN, Cathy Voos, RN, Tom Carman, CEO

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The Samaritan Medical Center Foundation is pleased to honor our Samaritan Society donors, who have collectively contributed or pledged more than \$890,600 in support of improving the quality of healthcare in our community. Membership is extended to those who make a commitment of \$15,000 or more with up to ten years to pay their commitment. These compassionate individuals united by this honorary distinction share a profound commitment to Samaritan and to its tradition of quality healthcare.



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Dr. and Mrs. Ralph J. Marilley
John F. Marsellus*
Joseph W. Martiney*
Verna Martiney Trust in Memory of
Bertha Martiney*
Mary & Ted Mascott
Andrew McNally III*

Anthony M. Menkel, Jr.*
Michael C. Miller
Dr. and Mrs. Ronald Perciaccante
Charles and Susan Peters
Harriet L. Pruyn Trust*
Emily Queior
Charlotte Smith*
Mr. & Mrs. T. Urling Walker
Loretta E. Wright*
Martin & Linda Yenawine

Michael Lundy

* deceased



L to R: Peter Pike and Bernie Brown



L to R: Robert Sturtz, Lu Green, Jean Sturtz, Hope Metcalf, Ruth Fish, Totter Crossley

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MD

Kerry Roberge

Robert & Mary Murphy

Rothchild/Breuer Associates Dr. & Mrs. Jack Rush Brainard Rushlow* Dr. & Mrs. Douglas Sanford Dr. Noaman Sanni Mr. & Mrs. Francis Sanzone Mr. Joseph & Dr. Kellie Sanzone Dr. & Mrs. Ronald Schaupp Erma R. Schell* Mr.* & Mrs. Thomas Schwalm Ruth Seal* Andy Short Mr.* & Mrs. Lee Simon Dr. Khalid Sindhu Philip J. & Emily G. Sprague Dr.* & Mrs. Irwin K. Stone Mr. & Mrs. Jay F. Stone Mr. & Mrs. Robert R. Sturtz Mr. & Mrs.* Daniel F. Tack Rick & Patricia Inglesby Tague Dr. & Mrs. Ashan Taj Marcel & Kimberly Thibert

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* deceased

Thousand Islands Golf Classic

2011 marked the 14th Annual Thousand Islands Golf Classic. This June event includes a pre-tournament dinner and auction, as well as a 9-hole golf challenge for golfers of all skill levels, on the Sunday prior to the Tournament.

In 2011 the Thousand Islands Golf Classic raised a record amount of almost \$110,490 to benefit healthcare in the North Country.

Committee Members

Robert Reddick, Chair Kim Allen

Richard & Charlotte Brooks

Robert Crowe Beth Fipps

Christopher Matthews Michelle Nickles Beth Reddick Irving Rosen Joseph Russell Patricia I. Tague Addison F. Vars III Lisa Weber



L to R: Jack Williams, Tom Demkovich, Dick Brooks, Robert Rayo, Jim Freyer, Howard Ganter and Joe LaClair.



L to R: Berline Dodard, Dr. Marlene Hajal Mouaikel, Cyril Mouaikel, Beth Fipps, Dr. Walter Dodard



L to R: Jim Widrick, Chuck Lamon, John Parks, Steve Widrick

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Alliance Imaging

Arsenal Wine & Liquor

Benefit Services Group, Inc.

Bernier Carr & Associates

Big Apple Music

Blackstone Electric

CCS

Cheney Tire

Coca Cola Refreshments, USA

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Cota Flooring

Custom Wealth Management

Diversified Investments

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Equipment Rentals / Bobcat of Watertown

Excellus BlueCross/Blue Shield, Central NY Region

F.X. Caprara Car Companies

Frontenac Crystal Springs

Fust Charles Chambers

Garlock Lumber

Hancock & Estabrook

Harris Beach, LLP

Haylor Freyer & Coon

HSBC Bank USA

HSBC Canada

Infinit Technology

Innovative Physical Therapy Solutions & Howard Orthotics

and Prosthetics

Keepsake Pearls

Kemptville Kingston Truck Centre

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KIMCO Steel Sales, Inc.

Kinney Drugs Foundation

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New York Air Brake Corporation

Northern Glass

Northern Radiology Associates

Nucor Steel Auburn

Professional Practice Management

Purcell Construction

R.J. Williams, Inc.

RBC Wealth Management

Renzi Foodservice

Michael Ringer

James Scherzi

Singer Castle

Slack Chemical Company

Steve Health Sirius Computer

Ron Thomson

Timeless Frames and Décor

Treo Solutions

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Uncle Sam's Boat Tours

United Professional Advisors/AAMCO

Victory Promotions

Village Office Supply

Watertown Savings Bank

Boo Wells

Wellesley Island Building Supply

Wilson, Elser, Moskowitz, Edelman & Dicker, LLP

North Country Festival of Trees

The North Country Festival of Trees, benefiting children's services at Samaritan Medical Center and the Watertown Family YMCA, is one of the holiday season's premier events. In 2011, the event raised almost \$110,000, half of which will be given to the YMCA.

The three-day Festival offers something for everyone. Friday evening features a Gala where guests mingle among creatively decorated four and seven-foot trees, enjoying fine food and drink while they participate in a spirited live auction on select trees. Saturday evening is the very popular Sugarplum Ball attended this year by over 720 fathers and daughters and mothers and sons, all turned out in

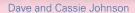
their finest holiday attire. Over Friday, Saturday and Sunday, the public is welcome to view the trees

and bid on them through a silent auction.

Committee Members

Jen Banazek Lynn Brown Robin Colello Heather Filson Beth Fipps Jean Goodfriend Gayle Jech Joanne Lavarnway Jocelyn Mejias Michelle Nickles Barb Peck Karen Richmond Steve Rowell Peter Schmitt Karolyn Williams





Miss Thousand Islands (center) with two young attendees

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Advanced Business Systems, Inc.
Arsenal Wine & Liquor
AT & T Mobility
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Bernier, Carr & Associates
Car Freshner Corporation
Carthage Federal Savings & Loan Assoc
Cheney Tire
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Conboy McKay Backman & Kendall
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Orthodontics

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Ferguson Waterworks First Presbyterian Church Fust Charles Chambers Howard Orthotics & Prosthetics, LLC. **HSBC Bank USA** Insights Forensic Counseling, Inc. **Jreck Subs** KeyBank, NA Kinney Drugs Foundation, Inc. Livingston Moving & Storage Mass Mutal Insurance Company Meade Optical Menter, Rudin & Trivelpiece, P.C. New York Air Brake Corporation North Country Emergency Medical Consultants North Country Transitional Living Northern Glass Co., Inc.

Otis Technologies P&M Construction, Inc. Pepsi Cola Bottling Group **Purcell Construction RBC** Wealth Management Renzi Foodservice Rose & Kiernan, Inc. Samaritan Health Slack Chemical Company Stewart's Shop The Paddock Club Timeless Frames and Decor Waterbury Fine Jewelers Watertown Daily Times Watertown Internists, P.C. Watertown Savings Bank WWNY-TV 7

Samaritan Keep Home: Changing the Culture of Adult Services

Nursing home quality of life has long been a topic of discussion and concern amongst families across the country. In recent years this discussion has coalesced as a national movement, known as "Culture Change," which is focused on transforming the way we all think about aging - especially in nursing homes, assisted living residences, and other senior settings.

The goal of Culture Change is to provide services centered around what the residents want ... essentially to base services on resident-centered values and routines where the opinions of elders and those working with them are considered and respected. The core resident-centered values are choice, dignity, respect, self-determination and purposeful living.

Culture Change is about empowering direct caregivers to be involved with residents in helping to direct their plan of care. It is also about improving the long-term care environment for direct caregivers through education and skill building. Locally, Samaritan Keep Home (SKH) has recently started a Culture Change journey that will transform long-term care from an institutional model, to a resident-centered model. Our goal is to provide our residents with a life at Samaritan Keep Home that mirrors the life they had before they came to live with us.

A steering committee, consisting of managers, staff and residents, has been meeting to initiate this transformation. Initial steps included a site visit to the Teresian House in Albany NY, which already has committed to this change, to help staff

understand and see what "resident-centered care" is all about. From there, the SKH committee's focus was to start simple and concentrate on changes that would yield positive results in a short amount of time. The first project initiated was starting an extended meal period. This allows residents to choose what time they start their day, what time they eat breakfast, and what they eat for breakfast.

As Samaritan Keep Home continues to move forward with Culture Change, future plans include continuing to roll out the extended meal period to include every floor and every meal, as well as building relationships by staffing with consistent assignments for Certified Nursing Assistants (CNAs).

2011-2012 Samaritan Keep Home Board

Thomas F. Hanley, President Joan Treadwell-Woods, Vice President Kathy Gebo, **Secretary** Paul Kraeger, *Treasurer* Peter Walton, Past President

Richard A. Brooks Thomas H. Carman Martin Clement Christine Cisco Bruces Dines, DMD Jayn Graves

Kevin Kieff Catherine B. Quencer Donald Rickett Kerry A. Roberge Daniel J. Villa

New Samaritan Training Program Helps Fill the Need for CNAs

Certified Nursing Assistants (CNAs) account for nearly half of the workforce at Samaritan Keep Home – and are continuously a top recruitment priority for the hospital. To help fill these muchneeded positions with highly qualified personnel, Samaritan has

developed an in-house, New York Statecertified CNA training program.

The twelve-week program is designed so that the students divide their time between the classroom, a simulated learning lab and working with residents of Samaritan Keep Home. Students are able to experience all of the units at Samaritan Keep Home, which provides them with both a realistic sense of the job duties required and the opportunity to have a better idea of the specific clinical area they might want to pursue after graduation (long-term care, dementia, daycare, inpatient, etc.).

Becoming a CNA can be a rewarding experience. It's a valued position that puts you on the front line, caring for the residents' physical needs as well as supplying social and emotional support.

Upon successful completion of the Samaritan CNA program and a New York State exam, students receive a two-year certification and license to practice as a Certified Nursing Assistant. Samaritan's first class of CNAs graduated in June 2011 and, to date, the program has trained 24 students.







Samaritan Breaks Ground on Watertown's New Senior Living Facility

In late September, a groundbreaking ceremony was held to mark the beginning of a much-anticipated community project – the building of the new Samaritan senior living facility in Jefferson County. Since then, construction crews have been hard at work and, if all continues to go according to plan, the facility should open in late February 2013.

Once complete, the Samaritan Summit Village project will provide multiple levels of support for the local elderly population, including an entirely new level of care for the community – Assisted Living. For those who need some help with activities of daily living, but do not need continuous nursing care, assisted living offers a certain amount of independence and added privacy. The facility will have 120 assisted living beds and 168 skilled nursing (nursing home) beds. Skilled nursing provides an extra level of attention for those who need it by offering medical care and supervision 24 hours a day.

The project design is being developed by Reese, Lower, Patrick & Scott (RLPS), an architectural firm from Lancaster, PA. As part of the overall design, the Samaritan Senior Village will feature a home-like environment that is flexible. This will enable residents to easily transition from assisted living to nursing home care as they require a higher level of support. Throughout the design, the emphasis is on the residents. Services will be brought to them, rather than making them go to the services – a design feature that improves efficiency and will give the staff more time to devote to the residents and their needs.

The planned nursing home design and the addition of assisted living beds will ensure that Jefferson County's older population continues to receive the best possible care in a home-like setting that is most appropriate for their unique medical, physical, and emotional needs.

2011-2012 Samaritan Summit Village Board

Joan Treadwell-Woods, *Chairperson* Paul A. Kraeger, *Treasurer*

Collene Alexander Thomas H. Carman Katherine Fenlon Thomas Hanley Collins Kellogg, MD Addison F. Vars, III Daniel Villa Peter Walton The facility is being built on 18 acres of land just off of Washington Street in Watertown that was generously donated to Samaritan by Washington Summit Associates, LLC (Michael E. Lundy and David P. Rechlin, M.D.).

Funding for the project is being accomplished through various sources, including a \$34 million HEAL-NY grant. The project is part of a community-wide senior care services solution that was developed through collaborative efforts of several agencies, including the Community Assisted Living Corporation, Jefferson County, Watertown Housing Authority, Samaritan Medical Center and Carthage Area Hospital.

Highlights of the New Senior Living Project Design:

- Residential-style dining rooms for small groups of people versus a larger, institutional-type cafeteria setting
- Use of softer materials, such as carpeting versus tiled floors; less glaring paint colors to help older eyes see objects and surfaces better, and wood railings versus hard plastic or metal
- Flexible food service that is prepared on residents' schedules and that fits different lifestyles
- More abundant, but smaller "common rooms" that give residents areas for various activities such as reading, computer use, or conversation versus one big room
- Resident privacy the resident rooms are designed to maximize privacy, even within shared rooms



Real Miracles in Northern New York

Samaritan Medical Center is proud to be among the 170 CMN-affiliated hospitals making miracles happen. Samaritan provides quality pediatric care to more than 50,000 children throughout Jefferson, Lewis and St. Lawrence counties each year.

Funds raised locally support child-centered areas of Samaritan Medical Center, including the only Level II Neonatal Intensive Care Unit in Northern New York, and the Pediatric, Maternity and Emergency departments. CMN funding has also been used to support Samaritan's pediatric specialty clinics in cardiology, nephrology and pulmonology and to purchase pediatric dental equipment for a new pediatric dental surgeon on staff. Additionally, eight area healthcare organizations, including River Hospital and the North Country Children's Clinic, received nearly \$60,000 in grants for the purchase of much needed pediatric equipment.

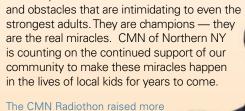
Samaritan is also one of only five CMN-affiliated hospitals that provide direct assistance to families with children in a medical crisis. In 2011, the CMN Allocations Committee approved more than 30 family requests totaling over \$55,000 for reimbursement of travel expenses, therapeutic equipment and other medical assistance.

Locally, individuals and organizations show their dedication to North Country children by their continued support and donations. Along with the efforts of top businesses such as Kinney Drugs – CMN's local number one sponsor; Walmart - CMN's leading national corporate sponsor; and media partners WWNY 7 News and The Border 106.7; more than \$350,000 was raised by the end of 2011.

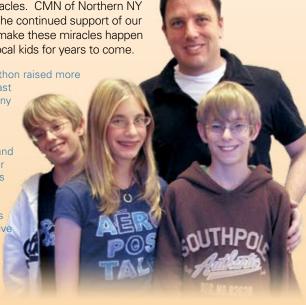
Children's Miracle Network is a coalition of corporate sponsors, media partners and caring individuals - that's you - raising money for children's hospitals. There are 170 Children's Miracle Network

hospitals across the U.S., and Canada. With such a large network, you can bet there's a Children's Miracle Network hospital near you. And chances are, a child in your life—maybe even your own—will need the specialized care of a CMN-affiliated hospital.

Children's Miracle Network Hospitals like Samaritan Medical Center help save lives by treating all children with every kind of medical problem. These children face devastating illnesses, injuries,



the CMIN Radiothor
than \$130,000 last
year. Host Johnny
Spezzano is
pictured at the
Radiothon with
Nathan, Nicole and
Nicholas Gardner
– the first triplets
to be born
at Samaritan
Medical Center's
Neonatal Intensive
Care Unit 14
years ago!



Children's Miracle Network - 2011 Donors

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Rose Chiodi



Miss New York 2011 Kaitlin Monte visits with a child in the new Emergency Department named in honor of Children's Miracle Network for their \$1 million gift to the campaign.

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Michele Cappne
Michael Cappellino
Ms. Jessica Caprara
Ms. Teresa Caprara-Ostrom
Mrs. Lorraine Caramanna
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Adam Carmon
Estella Carnegie

Ms. Kathleen Chisholm
Jackqueline S. Christensen
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Ms. Francesca Ciambra
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Employees at Canton-Potsdam Hospital pose with a video Glidescope to be used in the operating room on pediatric patients. They were among eight area healthcare organizations which received a total of \$59,683.

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Foundation

*deceased



samaritanhealth.com

Samaritan ENT Group

826 Washington Street, Ste 204 Watertown, NY 13601 315-788-1751

Samaritan Family Health Center at Cape Vincent

782 East Broadway Street Cape Vincent, NY 315-654-2530

Samaritan General Surgery Practice

428 Washington Street, Ste 1 Watertown, NY 13601 315-782-1505

Samaritan Medical Center

830 Washington Street Watertown, NY 13601 315-785-4000

Samaritan Keep Home

133 Pratt Street Watertown, NY 13601 315-785-4400

Samaritan Medical Center Foundation of Northern NY Children's Miracle Network of Northern NY at Samaritan

830 Washington Street Watertown, NY 13601 315-785-4584

Samaritan Urology

19324 US Route 11 Watertown, NY 13601 315-782-7230

A Woman's Perspective OB/GYN

22567 Summit Drive Building 2, Suite C Watertown, NY 13601 315-788-2805

Addiction Services

1575 Washington Street Watertown, NY 13601 315-779-5060

Clayton Family Health Center

909 Strawberry Lane Clayton, NY 13624 315-686-2094

Coffeen Street X-ray & Lab Center

1213 Coffeen Street, Suite 2 Watertown, NY 13601 315-755-2140

Fort Drum/Samaritan Behavioral Health Clinic

165 Coleman Avenue Watertown, NY 13601 315-782-2061

Lacona Family Health Center

3 DeMott Street Lacona, NY 13083 315-387-3400

LeRay Family Health Center

26908 Independence Way, Suite 101 Evans Mills, NY 13637 315-629-4525

LeRay Urgent Care

26908 Independence Way Evans Mills, NY 13637 315-629-4080

Outpatient Behavioral Health

1575 Washington Street Watertown, NY 13601 315-779-5060

Plaza Family Health Center

1575 Washington Street Watertown, NY 13601 315-786-7300

Washington Summit Imaging & Lab Center

19324 US Route 11, Bldg 2 Watertown, NY 13601 315-788-1204

Watertown Breast Imaging (WBI)

428 Washington St Watertown, NY 13601 315-782-5008

Woman to Woman

1575 Washington Street Watertown, NY 13601

